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Exam : **MB-920**

Title : Microsoft Dynamics 365
Fundamentals (ERP)

Vendor : Microsoft

Version : DEMO

NO.1 A company is implementing expense management capabilities in Dynamics 365 Finance. Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area	Statements	Yes	No
	You can configure the system to use workflows for reviews of cash advance requests.	<input type="radio"/>	<input type="radio"/>
	You can configure the system to allow employees to create and manage expense reports on behalf of another employees.	<input type="radio"/>	<input type="radio"/>

Answer:

Answer Area	Statements	Yes	No
	You can configure the system to use workflows for reviews of cash advance requests.	<input checked="" type="radio"/>	<input type="radio"/>
	You can configure the system to allow employees to create and manage expense reports on behalf of another employees.	<input checked="" type="radio"/>	<input type="radio"/>

Answer Area	Statements	Yes	No
	You can configure the system to use workflows for reviews of cash advance requests.	<input checked="" type="radio"/>	<input type="radio"/>
	You can configure the system to allow employees to create and manage expense reports on behalf of another employees.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<http://d365tour.com/en/microsoft-dynamics-d365o/trade-logistics-d365fo-en/cash-advance/>

<https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-exp/manage-expense-delegation>

NO.2 A company uses Dynamics 365 Supply Chain Management You run a trace on raw materials. Which two types of products can you see in the trace output? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. By-products
- B. Non-stocked items
- C. Finished products
- D. Co-products

Answer: A C

NO.3 A company manufactures, rents, and resells equipment for dental clinics. Maintaining high-quality standards is crucial for operations. All quality-related issues in the supply chain must be managed in the system.

Match each feature to its use case.

Instructions: To answer, drag the appropriate feature from the column on the left to its use case on the right.

Each feature may be used once, more than once, or not at all.

NOTE: Each correct match is worth one point.

Features	Answer Area	Use case	Feature
Nonconformances		You perform regularly scheduled product testing in production.	Feature
Inventory blocking		You observe unexpected quality issues with a product during production.	Feature
Quality orders		You must inspect all materials before they can be used to produce products.	Feature

Answer:

Features	Answer Area	Use case	Feature
Nonconformances		You perform regularly scheduled product testing in production.	Quality orders
Inventory blocking		You observe unexpected quality issues with a product during production.	Nonconformances
Quality orders		You must inspect all materials before they can be used to produce products.	Inventory blocking

Use case	Feature
You perform regularly scheduled product testing in production.	Quality orders
You observe unexpected quality issues with a product during production.	Nonconformances
You must inspect all materials before they can be used to produce products.	Inventory blocking

NO.4 A company plans to implement Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Answer Area

Statements

Yes

No

You can define a role that includes the required competencies for a resource.

You can draft a work breakdown structure (WBS) by using initial resources assignments.

Answer:

Answer Area

Statements

Yes

No

You can define a role that includes the required competencies for a resource.

You can draft a work breakdown structure (WBS) by using initial resources assignments.

Answer Area

Statements

Yes

No

You can define a role that includes the required competencies for a resource.

You can draft a work breakdown structure (WBS) by using initial resources assignments.

Reference:

<https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-pma/project-resourcing>

NO.5 A company is evaluating the use of workflows within finance and operations apps. The company identified tasks they plan to complete in workflows. You need to recommend the task types available in finance and operations apps.

What are the two task types that you can recommend? Each correct answer presents a complete solution.

Choose two.

NOTE: Each correct selection is worth one point.

- A. Conditional decision
- B. Sub-workflow
- C. Automated approval
- D. Notification
- E. Manual tasks

Answer: A B

NO.6 A company plans to purchase Dynamics 365 Finance.

The company has customers who frequently pay their invoices late or do not pay at all. The company continues to sell to these customers. This creates large write-offs of bad debt.

The company needs to proactively communicate with customers, collect unpaid accounts receivables, and prevent new sales until past due invoices are paid.

You need to recommend solutions to facilitate communication and collections.

Which three options should you recommend? Each answer represents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Open sales orders report
- B. Payment journals
- C. Stop customer
- D. Customer statements
- E. Collection letter

Answer: C D E

Reference:

<https://docs.microsoft.com/en-us/dynamics365/business-central/receivables-how-block-customers>

<https://docs.microsoft.com/en-us/dynamics365/business-central/receivables-collect-outstanding-balances>

NO.7 A company is using Dynamics 365 Finance to manage its human resources department. The

company has a new general accountant that reports to the finance department manager.

The new worker must be able to view the accounting for the entire company without limitations.

You need to configure the worker in the system.

Which three actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Assign the position to the worker.
- B. Associate the worker with the sales and marketing module to calculate commission.
- C. Create the worker.
- D. Define the position of the worker within the hierarchy.
- E. Assign the worker to a team.

Answer: A C E

NO.8 A company plans to implement Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Answer Area

Statements	Yes	No
Legal entities are used to segment liabilities for retail channels in a single taxation entity.	<input type="radio"/>	<input type="radio"/>
Legal entities are used to segment the financial transactions for a company for tax purposes.	<input type="radio"/>	<input type="radio"/>
Legal entities are used to segment the financial postings of a legal entity, not assist in compliancy audit mitigation.	<input type="radio"/>	<input type="radio"/>

Answer:

Answer Area

Statements	Yes	No
Legal entities are used to segment liabilities for retail channels in a single taxation entity.	<input type="radio"/>	<input checked="" type="radio"/>
Legal entities are used to segment the financial transactions for a company for tax purposes.	<input checked="" type="radio"/>	<input type="radio"/>
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Answer Area

Statements	Yes	No
Legal entities are used to segment liabilities for retail channels in a single taxation entity.	<input type="radio"/>	<input checked="" type="radio"/>
Legal entities are used to segment the financial transactions for a company for tax purposes.	<input checked="" type="radio"/>	<input type="radio"/>
Legal entities are used to segment the financial postings of a legal entity, not assist in compliancy audit mitigation.	<input type="radio"/>	<input checked="" type="radio"/>

NO.9 Which two modules are included in Dynamics 365 Supply Chain Management? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Product information management
- B. Project management and accounting
- C. Service hub
- D. Dynamics 365 Remote Assist
- E. Master planning

Answer: A E

NO.10 For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Answer Area

Statements	Yes	No
The configure to order manufacturing strategy should be used when developing new prototypes of products to bring to market.	<input type="radio"/>	<input type="radio"/>
The make to stock manufacturing strategy should be used when customers create requests for custom configurations of a highly configurable product.	<input type="radio"/>	<input type="radio"/>
The make to order manufacturing strategy should be used when manufacturing consistent, formula-based products that are based on a replenishment plan using minimum and maximum levels.	<input type="radio"/>	<input type="radio"/>

Answer:

Answer Area

Statements	Yes	No
The configure to order manufacturing strategy should be used when developing new prototypes of products to bring to market.	<input checked="" type="radio"/>	<input type="radio"/>
The make to stock manufacturing strategy should be used when customers create requests for custom configurations of a highly configurable product.	<input type="radio"/>	<input checked="" type="radio"/>
The make to order manufacturing strategy should be used when manufacturing consistent, formula-based products that are based on a replenishment plan using minimum and maximum levels.	<input checked="" type="radio"/>	<input type="radio"/>

Answer Area

Statements	Yes	No
The configure to order manufacturing strategy should be used when developing new prototypes of products to bring to market.	<input checked="" type="radio"/>	<input type="radio"/>
The make to stock manufacturing strategy should be used when customers create requests for custom configurations of a highly configurable product.	<input type="radio"/>	<input checked="" type="radio"/>
The make to order manufacturing strategy should be used when manufacturing consistent, formula-based products that are based on a replenishment plan using minimum and maximum levels.	<input checked="" type="radio"/>	<input type="radio"/>

NO.11 A company uses Dynamics 365 Supply Chain Management to manage production facility assets.

A shop floor worker reports that a heating element in a hot water heater has stopped working and needs to be replaced.

The shop floor manager recommends that all water heaters be checked for signs of failure.

You need to check and replace any failing heating elements in the facility.

What should you use? To answer, drag the appropriate concepts to the correct descriptions. Each concept may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Objects	Answer Area	Description	Object
Asset		Track replacement parts for a heating element.	
Asset BOM		The amount of hot water that the heater must be able to generate.	
Asset management			
Attributes			

Answer:

Objects	Answer Area	Description	Object
Asset		Track replacement parts for a heating element.	
Asset BOM		The amount of hot water that the heater must be able to generate.	Asset BOM
Asset management			
Attributes			Attributes

Objects		Answer Area	
Asset	Asset BOM	Description Track replacement parts for a heating element. The amount of hot water that the heater must be able to generate.	Object <input type="text" value="Asset BOM"/>
Asset management	Attributes		<input type="text" value="Attributes"/>

NO.12 A company uses Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area	Statements	Yes	No
	You can use a purchase order to return previously purchased items to a vendor.	<input type="radio"/>	<input type="radio"/>
	You can create a payment proposal to select a set of invoices to pay for a payment batch.	<input type="radio"/>	<input type="radio"/>

Answer:

Answer Area	Statements	Yes	No
	You can use a purchase order to return previously purchased items to a vendor.	<input checked="" type="radio"/>	<input type="radio"/>
	You can create a payment proposal to select a set of invoices to pay for a payment batch.	<input checked="" type="radio"/>	<input type="radio"/>

Answer Area	Statements	Yes	No
	You can use a purchase order to return previously purchased items to a vendor.	<input checked="" type="radio"/>	<input type="radio"/>
	You can create a payment proposal to select a set of invoices to pay for a payment batch.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/tasks/create-purchase-return-order>

<https://docs.microsoft.com/en-us/dynamics365/finance/accounts-payable/create-vendor-payments-payment-proposal>

NO.13 A company uses Dynamics 365 Human Resources. The company establishes a new department and hires employees to staff the department. The company wants to manage annual employee reviews.

What are two capabilities of Dynamics 365 Human Resources performance management?
Each correct answer presents a part of the solution.

NOTE: Each correct selection is worth one point.

- A. Personnel actions
- B. Goals
- C. Competencies
- D. Performance journals

Answer: B D

NO.14 A company is evaluating Dynamics 365 Supply Chain Management.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Answer Area

Statements	Yes	No
You can initiate new production based on demand, open orders, and historical trends, as well as take into consideration the time to manufacture and ship product to customers.	<input type="radio"/>	<input type="radio"/>
You can account and plan for subcontracting services such as painting metal parts, during production.	<input type="radio"/>	<input type="radio"/>

Answer:

Answer Area

Statements	Yes	No
You can initiate new production based on demand, open orders, and historical trends, as well as take into consideration the time to manufacture and ship product to customers.	<input checked="" type="radio"/>	<input type="radio"/>
You can account and plan for subcontracting services such as painting metal parts, during production.	<input checked="" type="radio"/>	<input type="radio"/>

Answer Area

Statements	Yes	No
You can initiate new production based on demand, open orders, and historical trends, as well as take into consideration the time to manufacture and ship product to customers.	<input checked="" type="radio"/>	<input type="radio"/>
You can account and plan for subcontracting services such as painting metal parts, during production.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/subcontracting>

NO.15 A company plans to use Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Statements	Yes	No
Item groups define the set of general ledger accounts that apply to product-related transactions.	<input type="radio"/>	<input type="radio"/>
Item model groups are used to assign a costing method to a product.	<input type="radio"/>	<input type="radio"/>

Answer:

Statements	Yes	No
Item groups define the set of general ledger accounts that apply to product-related transactions.	<input checked="" type="radio"/>	<input type="radio"/>
Item model groups are used to assign a costing method to a product.	<input checked="" type="radio"/>	<input type="radio"/>

Explanation:

Yes

Yes

Reference:

<https://dynamics365foworld.wordpress.com/2018/10/01/item-groups-in-dynamics-365/>

<https://dynamics365foworld.wordpress.com/2018/10/30/item-model-group-in-dynamics-365/>

