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**Exam** : **C-ARCON-2011**

**Title** : SAP Certified Application  
Associate - SAP Ariba Contract  
S

**Vendor** : SAP

**Version** : DEMO

**NO.1** Which of the following fields does Ariba Contract Management deliver as out-of-the-box fields? Note:

There are 2 correct answers to this question

- A. Departments
- B. Contract Locations (Missed)
- C. Agreement Type (Missed)
- D. Regions

**Answer:** B,C

**NO.2** What best practice does SAP Ariba recommend for tasks related to a contract amendment?

Note: There are 2 correct answers to this question

- A. Apply visibility conditions that are based on the amendment type selected by the user
- B. Create a predecessor task to prevent the tasks from starting early (Missed)
- C. Enable the Repeat for each Document Draft option (Missed)
- D. Configure the notification profile to send an e-mail to the project team when the tasks are complete

**Answer:** B,C

**NO.3** What must you check when you import templates from one Contract Management realm to another?

Note: There are 2 correct answers to this question

- A. Both instances must share the same master data (Missed)
- B. The documents must all be published
- C. The Contract Management solution must be of the same version and service pack (Missed)
- D. The Process template must be in Published status

**Answer:** A,C

**NO.4** Your customer has a signed NDA that is stored within Ariba Contract Management. Now the customer wants to create an agreement for services ... What should the customer do to create the new contract workspace?

- A. Create a follow-on project
- B. Create a sub-project
- C. Create a sub-agreement
- D. Copy the NDA workspace

**Answer:** B

**NO.5** Your customer has integrated Ariba Contract Management and Ariba Contract Compliance. How do you modify the contract compliance terms?

- A. 1. Create an amendment-type amendment to the contract workspace  
2. Update the contract terms  
3. Publish the contract workspace
- B. 1. Create an administrative-type amendment to the contract workspace  
2. Update the contract terms  
3. Publish the contract workspace

**C.** 1. Access the published contract request

2. Update the contract request

3. Submit the changes for approval

**D.** 1. Create a termination-type amendment to the contract workspace

2. Close the contract terms

3. Create and submit a new contract terms file

**Answer:** A